



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #14-0254 FOR SCTI FIRE ACADEMY BREATHING APPARATUS

Bids to provide 'SCTI Fire Academy Breathing Apparatus' were received from two vendors on July 30, 2013. The bid of Scott Safety was the best low bid meeting the advertised specifications. The funds for this purchase are contained in the Internal Account lab fees collected from students.

Requested by:
Todd Bowden

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 08-13-2013

Fiscal Impact:

Not to exceed
\$50,920.00

Recommended Motion: That the bid of Scott Safety, to provide 'SCTI Fire Academy Breathing Apparatus' in the amount of \$50,920.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for SCTI - Fire Academy Breathing Apparatus - Bid #14-0254

Opened July 30, 2013 at 2:00 p.m.

				Fisher Scientific Company, LLC (Fisher Science Education Business Unit)	Scott Safety		
Item #	Qty	Part No.	Description	Unit Price	Extended Price	Unit Price	Extended Price
1	16	X3212021000202	2.2 Air Pak 75 with standard harness, EZ-Flo regulator, standard hose, no EBSS, no airline, with PASS, no case. Manufactured by Scott Safety NO SUBSTITUTE	\$4,275.00	\$68,400.00	\$3,002.50	\$48,040.00
2	16	201215-02	AV-3000 HT FACEPIECE, medium, with Kevlar harness. Manufactured by Scott Safety NO SUBSTITUTE	\$250.00	\$4,000.00	\$180.00	\$2,880.00
TOTAL				\$72,400.00		\$50,920.00	
MANUFACTURER'S WARRANTY INFORMATION: Please list the manufacturer's warranty that is offered for the equipment listed above.				2013 SCBA products have a 10 year warranty on the SCBA, 15 years on the pressure reducer and 3 years on the SCBA electronics.		Ten (10) years on the SCBA, fifteen (15) years on the pressure reducer, three (3) years on electronics supplied with the SCBA.	
Notes				Reference #13190-3144, quote valid until December 31, 2013. Clarification: Priced two per box for Item 1. Corrected extension errors.		See attached letter regarding delivery date and order instructions.	
Warranty Service will be provided from the following location:						See letter attached	
Service Company Name				Fisher Scientific Tampa Service Center		Scott authorized distributor service centers per the attached list	
Service Address				5904-D Hampton Oaks Pkwy, Ste 200 Tampa, FL 33610		5907-C Hampton Oaks Pkwy Tampa, FL 33610	
Service Telephone				800-226-1126		866-822-2723	
Service Fax						813-630-0960	
Service Contact				Rick Keddy			
Contact				Vicki Slomiany		Robert Scott	
Address				4500 Turnberry Drive Hanover Park, IL 60133		4320 Goldmine Road Monroe, NC 28112	
Phone				800-955-1177		770-945-6804	
Fax				800-955-4763		770-945-6849	
Federal ID#				232942737		521297376	
Email				fse.bids@fisheredu.com		robscott@tycoint.com	

Recorded by: Nikki Brock

Witnessed by: Joyce E. Haney



3276 Buford Drive
Suite 104, #310
Buford, GA 30519
Tel: 770.945.6804
Fax: 770.945.6849

July 26, 2013

Purchasing Office
The School Board of Sarasota County, Florida
101 Old Venice Road
Osprey, Florida 34229

Re: SCTI – FIRE ACADEMY BREATHING APPARATUS BID #14-254

Please find attached our response to the above referenced bid. In addition, below are some additional points that have been referenced within the bid.

Delivery: We are unable to provide a delivery date at this time. The SCBA model specified in the bid is a 2013 NFPA Compliant model and NFPA has yet to release approvals. It was anticipated that approvals would be issued to all manufacturers in August of this year but NIOSH recently informed NFPA that they would need additional time to complete the CBRN testing that is required for approval.

Since this delay impacts the availability of NFPA Compliant SCBA to the fire service, NFPA has drafted a Temporary Interim Amendment (TIA) that would allow SCBA manufacturers to continue manufacturing 2007 Edition NFPA SCBA's for an additional six (6) months. The current cutoff for production of 2007 NFPA units is August 31, 2013. If approved, the TIA would extend the cut off until February 28, 2014. A copy of the proposed TIA is included in the bid package for your review.

Since NFPA could release 2013 approvals at any time between August and February and we are currently accepting orders for 2013 SCBA. Once the 2013 approvals have been issued we expect to begin shipments within 30 days thereafter. And orders will be shipped on a first come, first served basis.

Warranty Service: Warranty repair service is provided by Scott Authorized Distributor Service Centers. The following distributors are authorized to repair the products in this bid.

Fisher Safety – Customer Service

3970 Johns Creek Court, Suite 500
Suwannee, GA 30024
Tel: 888-263-5319 (Sales)
Fax: 770-871-4709

Fisher Safety - Service Center

5907-C Hampton Oaks Parkway
Tampa, FL 33610
Tel: (866) 822-2723
Fax: (813) 630-0960

Authorized Territory: States of Florida, Georgia
Authorized Product Lines: RES, TIC, INS, BAS

Municipal Emergency Services, Inc.

3455 High Ridge Road
Boynton Beach, FL 33426
Tel: (800) 868-8584
Fax: 704-599-4605

Authorized Territory: States of Florida, Georgia
Authorized Product Lines: RES, TIC, INS, BAS

Pro-Am Safety, Inc.

2400 Airport Road, Unit 1
Plant City, FL 33563
Tel: 813-752-8770
Fax: 813-752-8778

Authorized Territory: State of Florida
Authorized Product Lines: RES, TIC, INS, BAS

Product Line Abbreviations:

RES – Respiratory Protection and Accessories
TIC – Thermal Imaging Cameras
INS – Instrumentation
BAS – Breathing Air Systems (Compressors)

Ordering Information: Please submit your purchase order as follows.

Mail: Scott Safety, Attn: Sales Department
4320 Goldmine Road
Monroe, NC 28110

Fax: 704.291.8330

Email: orderscott@tycoint.com

Thank you for the opportunity to present the Scott Air-Pak® 75™ for your consideration. If you have questions or need any additional information, please do not hesitate to contact me.

Cordially,

A handwritten signature in black ink that reads "Rob Scott". The signature is stylized with a large, sweeping "R" and "S".

Rob Scott
Regional Manager
Scott Safety